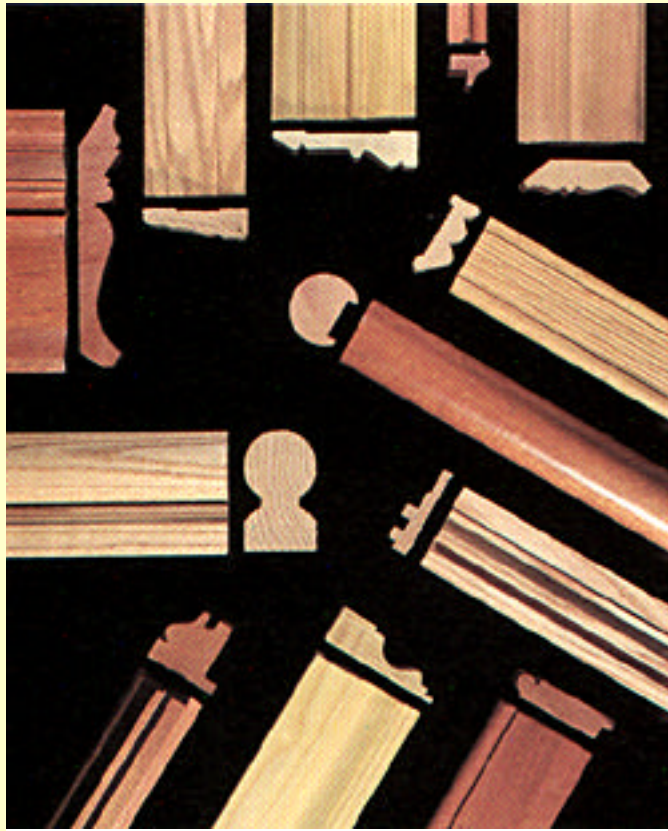


REX LUMBER COMPANY

OUR BUSINESS IS SERVICE



*The eastern
seaboard's leading
supplier of
quality hardwoods
and pines*



HISTORY

Rex Lumber Company has been filling the needs of the woodworking and building materials industries for quality hardwood lumber since 1946. Purchasing from us then, and still buying from us today are Somerville Lumber Company of Somerville, Mass. and Brook Lumber Company of Holbrook, Mass.

Now the leading supplier of quality lumber and custom mouldings on the eastern seaboard, we service customers from Bar Harbor, Me. to Fayetteville, N.C., from Boston, Mass. to Pittsburgh, Penn.

SINCE 1946

Whatever the customer's needs for specific species or large quantities, our years of experience have taught us that our customers want quality lumber, delivered on schedule, at a competitive price. Also, they want prompt and effective solutions to their problems.

For these reasons, we have dedicated ourselves to servicing customers and not just selling them. We are continually examining our operations from start to finish—from purchasing and kiln-drying systems to handling and transportation—so that we can fill our customers' hardwood lumber needs.

INVENTORY

We have what you want when you need it.

Ash	Honduras Mahogany
Basswood	Pines
Beech	Poplar
Birch	Red Oak
Cherry	Walnut...
Hard and Soft Maples	and over a dozen other species.

On any given day, Rex Lumber Company has on hand and available for sale, over 11 million board feet of lumber.



PURCHASING

Buying almost 30 million board feet per year, our purchasing agents comb the nation's sawmills for quality lumber to be processed and stored at our four distribution yards located in Acton, Mass., South Windsor, Conn., Englishtown, N.J. and Richmond, VA.





KILN OPERATIONS

Our lumber is kiln-dried on-site at our Massachusetts, New Jersey and Virginia kiln facilities. The lumber is evenly dried to a moisture content of 6-8 percent to yield a dimensionally stable product. This stability is especially important to our four millwork facilities that produce custom mouldings.



CUSTOM MILLWORK

High precision woodworking machinery, operated by skilled personnel at all four locations, yields a broad range of custom millwork.

Our ten moulders are capable of producing anything from drawer pulls and handrails to crowns and casings. Specially designed mouldings up to 12" wide and 6" thick can be produced. Custom runs are a Rex specialty. Skilled machinists grind knives regularly, and, to maintain tolerances, check dimensions during runs.

A large number of our customers use our resawing, ripping and planing services to save time and money in their shops. Profile sanding is also available



SERVICE

Whether you need advice on grading and availability of stock, or assistance in ordering special products, our sales staff is ready to help.

Our outside sales representatives are on the road daily to learn the needs of your business and answer questions on our ability to fulfill those needs. Using our computer system, our inside sales staff has immediate access to information on lumber pricing, previous invoices or on orders in process. Answers to your questions are a phone call away.

Try as we might, problems with orders do arise. We work to ensure problems do not occur, but are geared for quick recovery when they do.

With over 30 trucks, backed up by a staff of four certified mechanics, we are able to ship over 200,000 board feet of lumber daily, to customers all over the eastern seaboard.

Rex is about relationships-with the sawmills that supply us and the customers that expect us to be there for them tomorrow, the next day and the next... Call us today and find out how you can take advantage of the quality and service that we have to offer. Steinway & Sons, Smoot Lumber Company, Nurre Caxton, Monarch Industries and over 3,000 other hardwood users have made that same call again and again.

